



## Value from concept to completion

Nally Ventures is a service-disabled veteran-owned small business with over 30 years of experience in all facets of commercial and residential real estate. We combine our real estate expertise with advanced processes to deliver technology integration services throughout a project's life cycle and help our clients navigate the maze of real estate development. We strive to be at the forefront of the real estate industry by constantly adapting to the newest technology to solve complex problems for our clients. From concept to completion, our goal is to provide all stakeholders with the information needed to make decisions like an expert.



**Development**



**Design & Approval**



**Construction**



**Operations**

### Owner's Representative

Nally Ventures manages the entire development process for our clients. We take care of the design, financing, permitting, and construction processes. Our team utilizes the best development and construction technologies to synthesize all project information for our clients so they can focus on making big decisions while Nally Ventures handles the daily development operations. We have an intensive focus on detail and communication throughout the entire project to ensure that projects are delivered exactly to match our client's vision.

### Asset Management

We manage the ongoing capital planning and asset management for clients. First, we establish a baseline picture of portfolio health so we can accurately assess the needs for future capital projects. Then, we integrate an asset management system that matches the complexity of our client's portfolio so that we can provide ongoing tracking of capital expenses. This allows us to consistently report on the health of the portfolio so our clients can make informed decisions on where to prioritize their capital funds. Nally Ventures then manages the capital repair process for our client from bidding through commissioning. When it comes time to do major renovations, Nally Ventures can then serve as the full Owner's Representative for clients as well.

## Mike Nally, Founder & CEO of Nally Ventures



Mike is a visionary, strategist, and creative innovator with a passion for service and a commitment to helping his clients excel. A former U.S. Army Ranger and serial entrepreneur, Mike brings a unique perspective to all facets of his work.

Mike has a long history as a real estate development and construction executive, with over 30 years of experience in creating investment value and offering high-level strategic perspective and deep expertise in all facets of mixed-use and residential master-planned resort communities. This includes acquisition, financing, planning, zoning, permitting, land development, construction, marketing, sales, and property management.

Additionally, Mike has held numerous corporate executive positions and is deeply committed to developing the next generation of responsible leaders. As a leadership instructor, executive coach, and strategic business consultant, he draws on his passion, military experiences, advanced education, and corporate and industry expertise to equip people at all levels of their organizations to lead others and reach their professional and personal goals.

Mike has a B.A. in Military History from University of Maryland and an M.A. in Organizational Leadership from Gonzaga University. He participated in renowned professional development and leadership development programs, including the Disney Institute and GAP International Executive Challenge program.

Mike has...

- Over 30 years of experience in the residential and commercial construction industry at many levels—construction manager, vice president of construction, COO, president, partner, entrepreneur/owner
- Extensive experience in the resort and luxury living market
- Designed, developed, and constructed over 2,000 homes
- Constructed over 200 homes with a value greater than \$1 million

Mike is also a coastal Delaware homeowner himself. In the local community, he currently serves on the boards of Sussex County Land Trust, Sussex Montessori School, and School Nutrition AgriCulture (SNAC). He also served on the board of Sussex County Habitat for Humanity from 2014 to 2020 and a number of other nonprofit boards, including La Red Health Center, Carl M. Freeman Foundation, River Soccer Club, and Delaware Tech Entrepreneur Program.

**Where can we add value to your next project? Contact us**  
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